



FINANCE STREAM PACK



AGENDA

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BUSINESS
CHALLENGES

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BUSINESS
OBJECTIVES

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MEGA EXPERTISE

BUSINESS CHALLENGES

BUSINESS CHALLENGES

SLOW RELIABLE
INFORMATION
FOR DECISION
MAKING

RIGID SYSTEM
FOR MULTI-
CURRENCIES
REPORTINGS

SYSTEM
WITHOUT SELF
SERVICE
REPORTINGS
TOOLS

UNPLEASANT
SURPRISE ON
ACCOUNT
BALANCES

UNFORESEEN
EXPENSES

TIME
CONSUMING ON
MATCHING
ACTIVITIES

CLUTTERED
USER
INTERFACES

BAD CASH
FLOW
MANAGEMENT

MASSIVE
MANUAL
ENTRIES

STANDALONE
APPLICATIONS

BUSINESS OBJECTIVES



ORACLE Gold Partner

BUSINESS OBJECTIVES

FAST REPORTING
FOR REAL TIME
DECISION MAKING

REPORTING IN
MULTICURRENCIES

SELF SERVICE
REPORTING TOOLS

ACCOUNT BALANCE
MONITORING

AUTO
RECONCILIATION

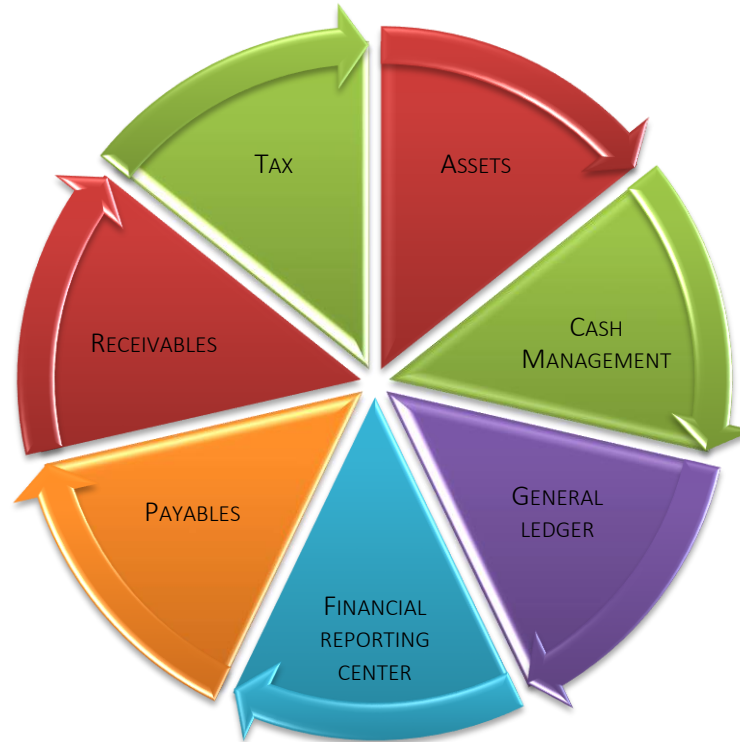
ROLE-BASED
INTERFACES

AUTOMATIC
MASSIVE ENTRIES

INTEGRATED
APPLICATIONS

SOLUTION PROPOSAL

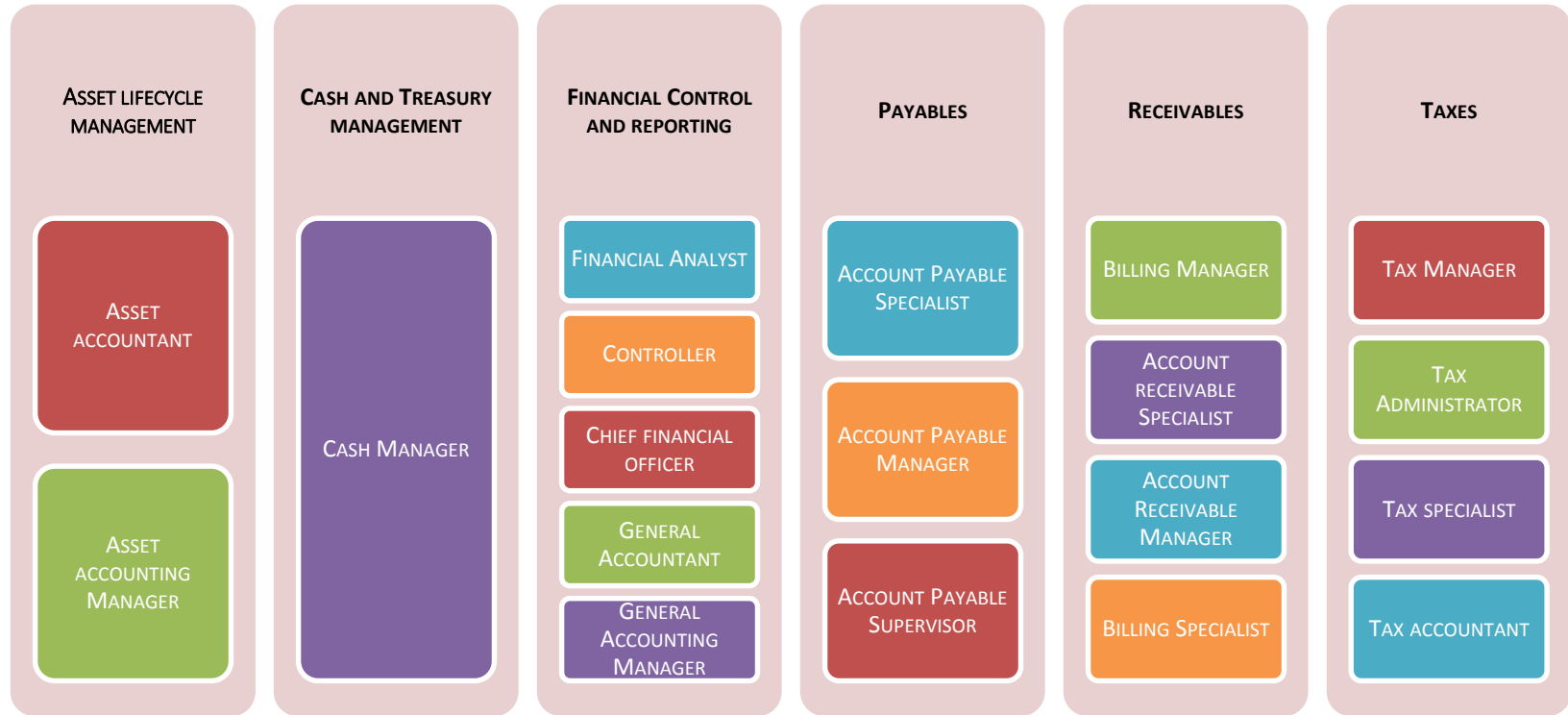
SOLUTION PROPOSAL



SCOPE

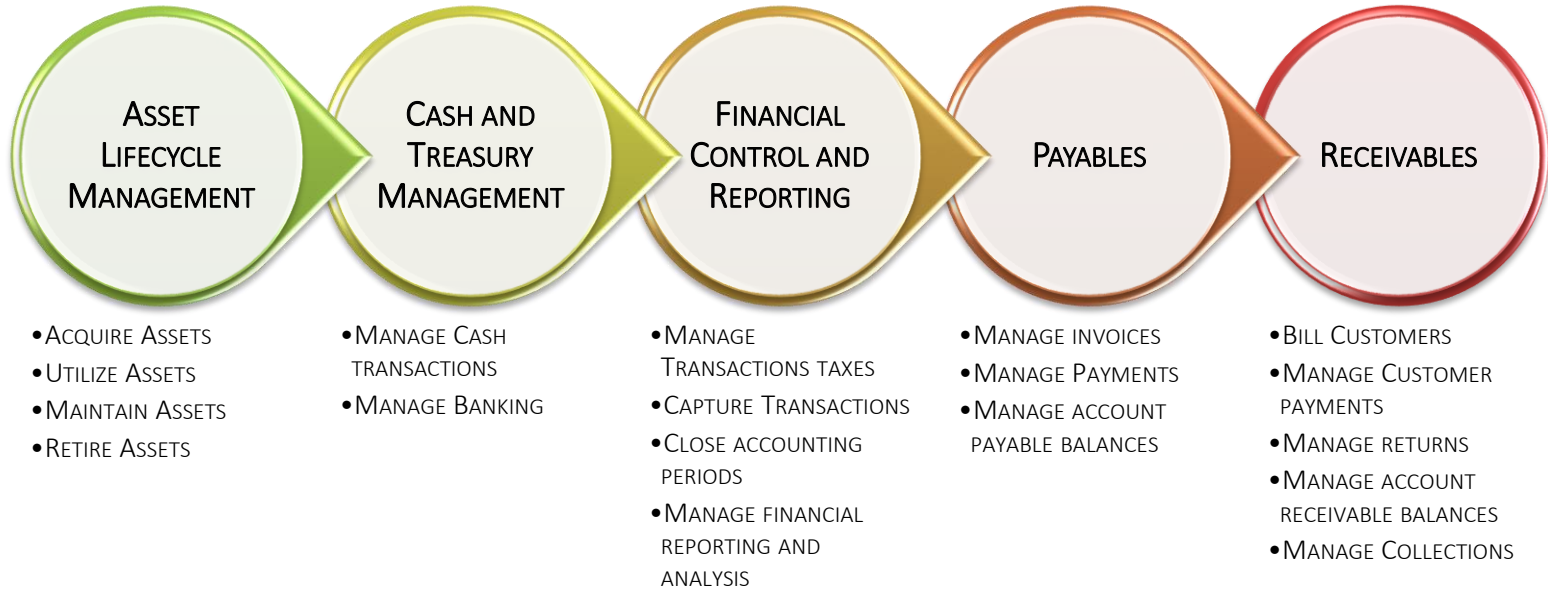
FINANCE SCOPE – BUSINESS PROCESS

ROLES & RESPONSABILITIES



FINANCE SCOPE – BUSINESS PROCESS

PROCESS



SCOPE – APPLICATION

Solution	Business process	In scope	Out of scope
Assets	Acquire Assets	<ul style="list-style-type: none"> • 1 Corporate Asset book and 1 Tax Asset Book • 5 Categories and 2 Subcategories; • 10 locations; • 50 Assets; • Straight line depreciation method. • Depreciation simulation; • Depreciation calculation; • Deferred Depreciation Calculation. • Asset Reassignment; • Asset Transfer • Asset retirement; • Asset reinstatement. 	<ul style="list-style-type: none"> - CIP Assets - Declining depreciation method - CIP Capitalization; - Impairment; - Revaluation.
	Utilize Assets		
	Maintain Assets		
	Retire Assets		

SCOPE – APPLICATION

Solution	Business process	In scope	Out of scope
Cash management	Manage Cash Transactions	<ul style="list-style-type: none"> • 4 Banks • 4 Banks branches • 4 Banks Accounts; • Manual Bank statement creation. • Manual Bank statement reconciliation; • External transactions creation; • Transactions codes; • Tolerance and reconciliation rules. 	<ul style="list-style-type: none"> • Upload Bank Statement
	Manage Banking		

SCOPE – APPLICATION

Solution	Business process	In scope	Out of scope
General ledger	Manage transactions taxes	<ul style="list-style-type: none"> • 1 primary segment; • 1 Chart of accounts; • 1 Chart of cost centers; • Journal creation; • Journal reversal options • 1 Data access set; • 3 allocation rules for cost management; • An approval management based on flowchart • Manage accounting Period; • Foreign currencies management; • Balance revaluation. • 3 financial statements creation (Balance sheet, P&L statement, Trial Balance with 6 columns) • Balance analysis; • Journal analysis; • Training on Fusion Financial reporting studio. 	<ul style="list-style-type: none"> • Calendar configuration; • Currency configuration; • Budget loading; • Journal categories configuration; • Document sequences; • Cross validation rules; • consolidation • Intercompany allocation rules; • Matrix approval management; - Balance transfer; • Customized report; • Intercompany accounting.
	Capture transactions		
	Close accounting period		
Financial reporting center	Manage financial reporting and analysis		

SCOPE – APPLICATION

Solution	Business process	In scope	Out of scope
Payables	Manage invoices	<ul style="list-style-type: none"> • 1 Business unit; • 4 invoices types : Standard, Prepayment, Debit memo, Credit Memo; • Electronic upload of payables invoices • 2 Payment Terms; • 1 standard VAT; • 1 Withholding tax; • Standard subledger accounting rules; • Approval management based on flowchart. • 3 Payment Types : Manual, Refund, Quick. • 4 Bank Accounts; • Training on Oracle Transactional Business intelligence 	<ul style="list-style-type: none"> • Custom taxes; • Payment Security options; • Payment formats; • Invoice imaging; • Electronic payments; • Connectivity to the Bank Institution; • BI report creation.
	Manage payments		
	Manage account payable balances		

SCOPE – APPLICATION

Solution	Business process	In scope	Out of scope
Receivables	Bill customers	<ul style="list-style-type: none"> • 1 Business unit; • 2 Transactions sources : Manual and Import; • 3 transactions types : Invoice, Debit note, Credit note; • 2 payments terms; • Autoaccounting rules • 1 Standard VAT; • 3 receipts class and method; • 1 Profile Class; • Manual receipt processing; • 4 banks account; • Training on Oracle Transactional Business intelligence 	<ul style="list-style-type: none"> • Customer profile history data by site • Automatic receipt; • Lockbox transmission; • Receipt remittance batch • No BI report creation
	Manage Customer payment		
	Manage returns		
	Manage account receivable balances		
	Manage collections		

IMPLEMENTATION APPROACH



STREAM PACK IMPLEMENTATION APPROACH

The Stream Pack implementation Approach is specifically designed for implementing MEGA Fixed Scope Offerings, according to well defined and tested activities and deliverables; it is based on the same principles as Oracle's Unified Method (OUM) cloud application service implementation method.

This approach consists of:

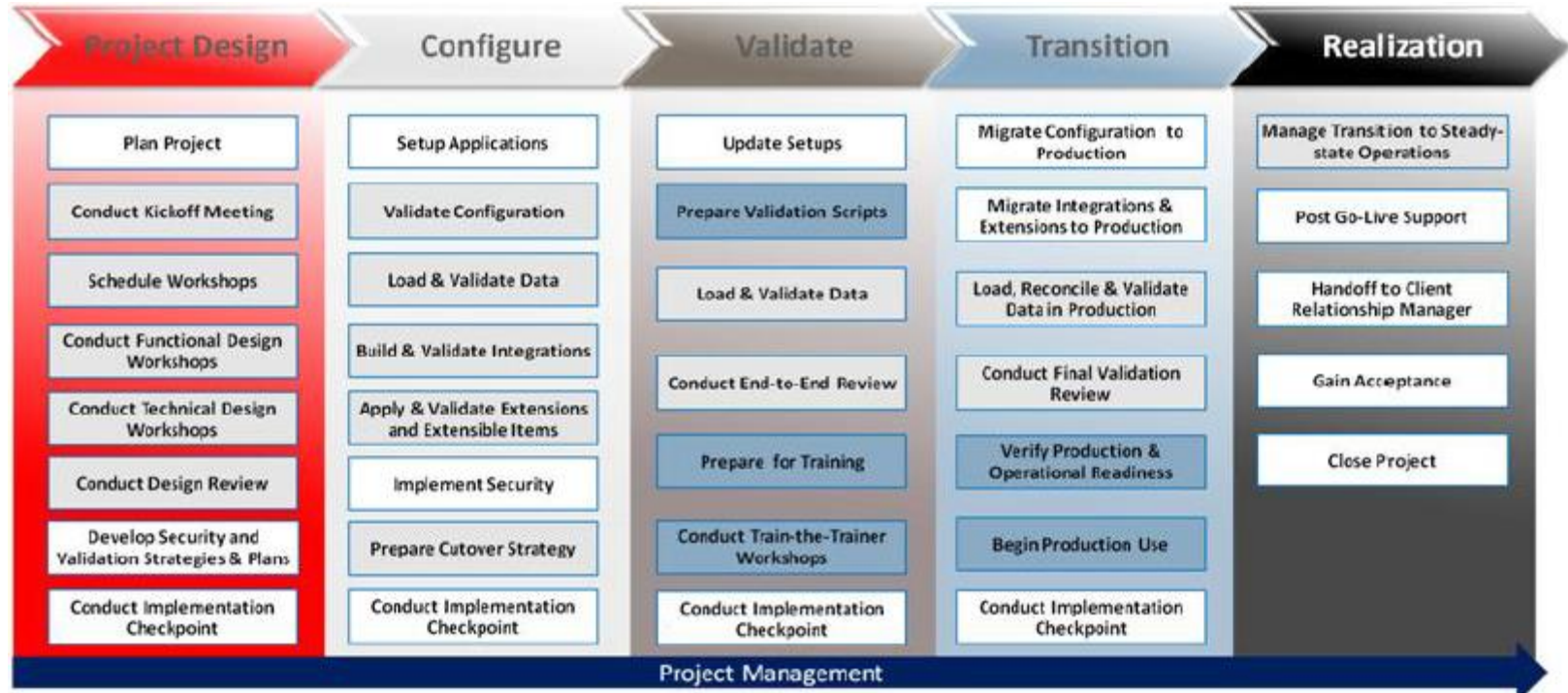
1. An efficient approach to Oracle Cloud implementation:

- An easy-to-follow framework of activities, for a step-by-step project implementation centered around few and essential activities and deliverables
- A Prototype approach based on Fusion standard functionality: customer's processes are modeled according to Fusion best practice business processes so that customizations are avoided

2. A set of predefined documentation based on best practises:

- Ready made materials to greatly reduce workload
- Best practice suggestions for all business decisions to be taken during implementation

STREAM PACK IMPLEMENTATION APPROACH



STREAM PACK PROJECT PLAN

		Weeks	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	
Project design	Plan project		█																								
	Conduct kick-off meetings			█																							
	Schedule workshops				█																						
	Conduct functional workshops					█																					
	Conduct design review						█																				
	Develop Security and Validations strategies and Plans								█																		
Configure	Conduct implementation Checkpoints																										
	Setup applications																										
	Validate configuration																										
	Implement security																										
	Prepare cutover strategy																										
Validate	Design production support infrastructure																										
	Conduct implementation Checkpoints																										
	Update setup																										
	Prepare validation scripts																										
	Load and validate data																										
	Prepare reports																										
Transition	Conduct end-to-end review																										
	Prepare for trainings																										
	Conduct train the trainer workshops																										
	Conduct implementation Checkpoints																										
	Migrate configuration to production																										
Reiteration	Load, reconcile and validate data in production																										
	Conduct final validation review																										
	Verify production and perational readiness																										
	Begin production use																										
	Conduct implementation Checkpoints																										
Reiteration	Manage transition to steady state operations																										
	Post golive support																										
	Handoff to client relationship Manager																										
	Manage project execution																										
	Gain acceptance																										
Close project																											

20 weeks of implementation + 4 weeks of post golive support

EXCLUSIONS

STREAM PACK EXCLUSIONS

The following activities of the project are **out of scope**.

1. Project team training;
2. Technical readiness assessment;
3. Integration with third party system;
4. User interface customization;
5. Migration of historical daily data like stock movement history, accounting entries history;
3. End user trainings;
4. Single Sign on.



ASSUMPTIONS

STREAM PACK KEY ASSUMPTIONS

1. The standard business flows and Fusion functionality will serve as the base for the implementation;
2. A small Project team is formed and empowered to make decisions;
3. All key users of client would be available at common location for all project execution activities including Key User Training and Testing;
4. A timeline of 20 weeks is assumed with work products delivered during the timeframe, counting from the time that the Fusion Cloud system is provisioned;
5. An accrual of 04 Weeks is part of this offering for the implementation purpose;
6. The following data will be migrated during the validation and the transition phases:
 - Suppliers and Customers list at the end of the last closed year;
 - Assets list at the end of the last closed year;
 - Trial balance of the last closed year;
 - Payables Trial balance of the last closed year;
 - Receivables trial balance of the last closed year.



STREAM PACK KEY ASSUMPTIONS

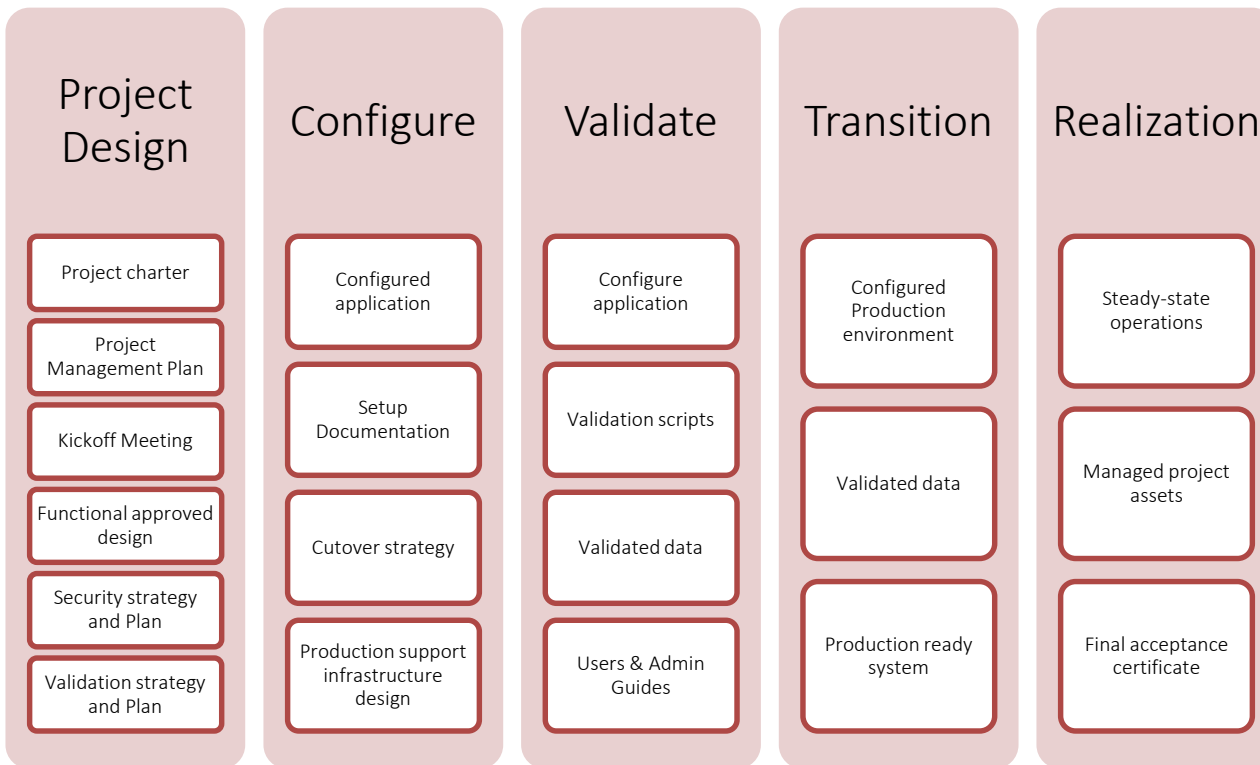
7. Month end closure and reconciliation between subledger and General ledger are part of post go-live support activities;
8. Any delay in the project due to the client will be subject to a change management process and costed;
9. The implementation is based on the Cloud deployment model, hosted at Oracle;
10. In the Cloud deployment model, two project environments are available: A stage and a production environment;
11. No Major Upgrades will be done during the implementation of the FSO. Upgrade during initial deployments are out of Scope;
12. A comprehensive list of assumptions and final timelines & estimates will be provided after an assessment conducted by MEGA.

STREAM PACK ADDITIONAL SERVICES

1. Project team training;
2. Technical readiness assessment;
3. User interface customization;
4. Single Sign on.



STREAM PACK TYPICAL DELIVERABLES





STREAM PACK TRAINING APPROACH

MEGA Bureautique will use the **MEGA TOT approach** (Training of Trainers): the customer's keys users will be trained by MEGA Team and will be in charge of the training of the end users.

1. Mega Bureautique will organize a training for the customer's core project team members, delivered by itself, in a lecture/demo format workshop. Training is assumed to be one workshop per application, for up to 20 attendees.
2. Mega Bureautique will organize a session of maximum 4 hours, to make the customer familiar with the standard Fusion navigation and personalization's.



OTHER ACTIVITIES AND RELATED ASSUMPTIONS

ACTIVITY	ASSUMPTION
Go-live support	Two months go-live support is offered by Mega Bureautique
Training	The TOT approach will be used for training
Reports	No customized reports will be built, MEGA Stream pack is offered with standard usefull reports

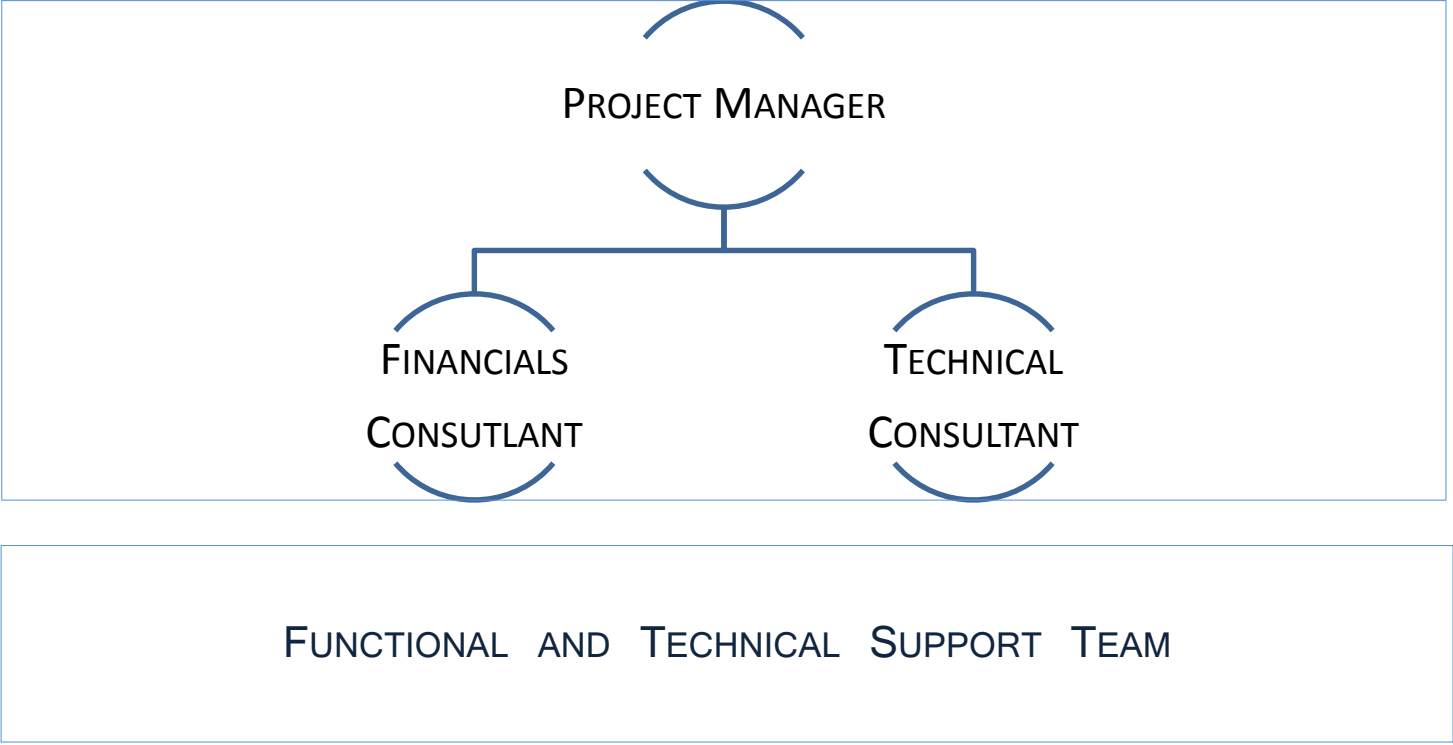
TEAM STRUCTURE



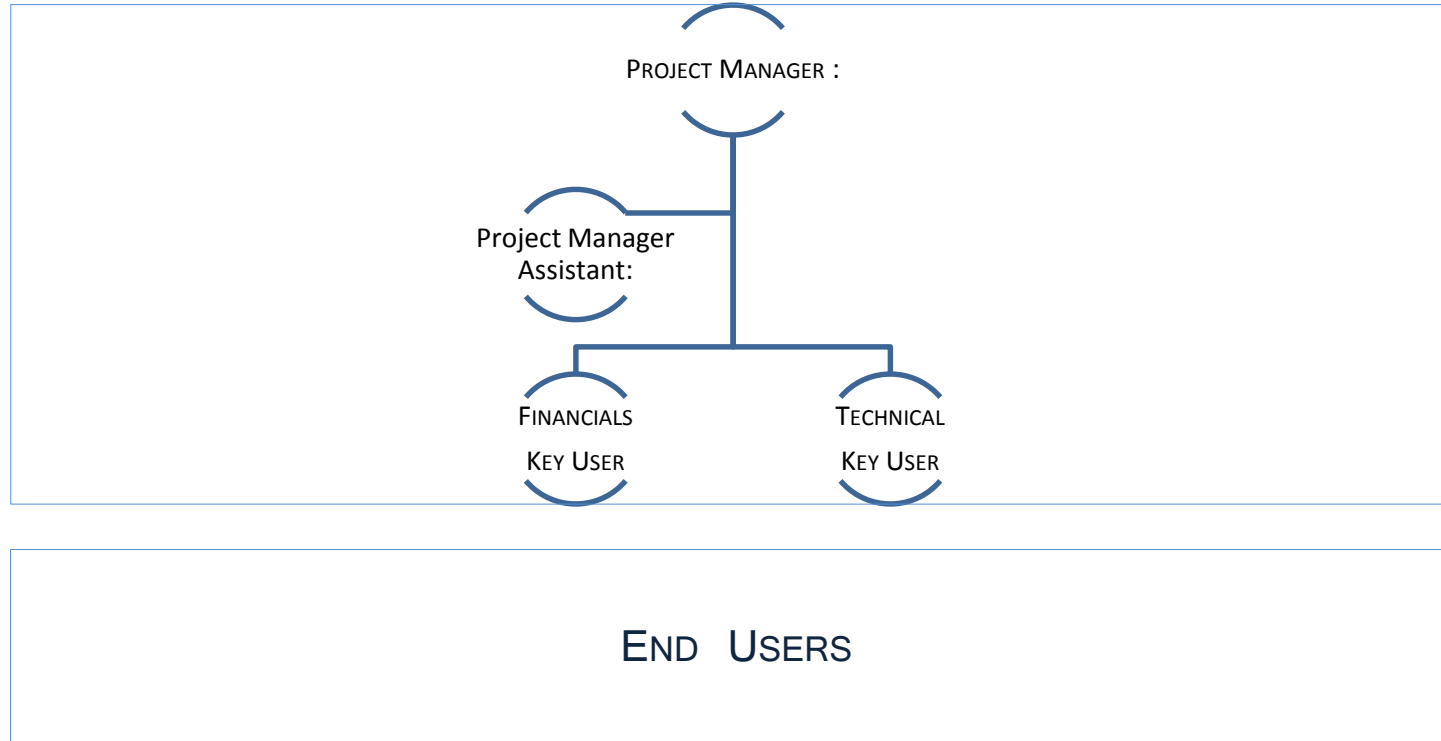
TEAM STRUCTURE - ROLES

MEGA TEAM ROLES	CUSTOMER TEAM ROLES AND RESPONSIBILITY
<p>PROJECT DIRECTOR</p> <ul style="list-style-type: none"> •Make sure the project is delivered on time •Manage critical issues with project sponsor 	<p>PROJECT SPONSOR</p> <ul style="list-style-type: none"> •Communicate on the importance of the project •Approve and control project expenses •Decide on the choices proposed by the project management •Available as needed during the project (50%)
<p>PROJECT MANAGER</p> <ul style="list-style-type: none"> •Responsible for day-to-day project activities •Weekly status reports / milestone •Issue and risk escalation 	<p>PROJECT MANAGER</p> <ul style="list-style-type: none"> •Manages communication internally •Manages and engages resources to participate in the project •Learns various aspects of the application •Dedicated to project from kick-off through go-live
<p>FUNCTIONAL CONSULTANT</p> <ul style="list-style-type: none"> •Gathers business and functional requirements to personalize the solution •Train Customers functional Keys Users •Provides data import guidance •Provides feedback on data import process •Validate customer data mappings 	<p>FUNCTIONAL KEY USER</p> <ul style="list-style-type: none"> •Owner of business requirements •Gathers user feedback during prototype, configuration, and validation phases •Responsible for formatting and cleansing data •Ensures correct import data mapping •Validates imported data •Assists in the tests of reports •Available as needed during the project (100%)
<p>TECHNICAL CONSULTANT</p> <ul style="list-style-type: none"> •Manage system access •Train Technical Keys Users 	<p>TECHNICAL KEY USER</p> <ul style="list-style-type: none"> •Maintains data integrity •Provides application setup parameters •Learns and becomes proficient in SaaS Apps Administrator tools •Available as needed during the project (50%)

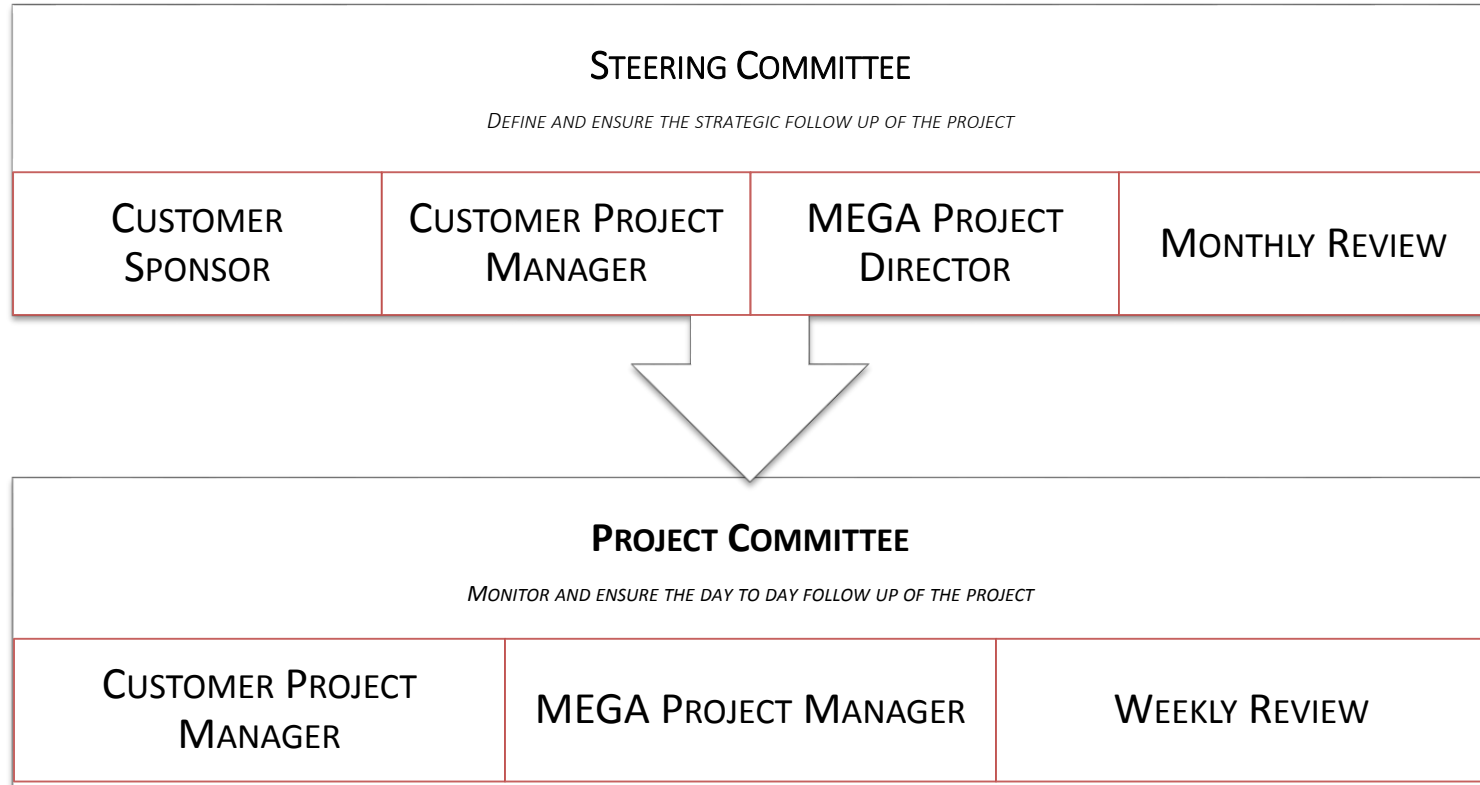
MEGA PROJECT TEAM



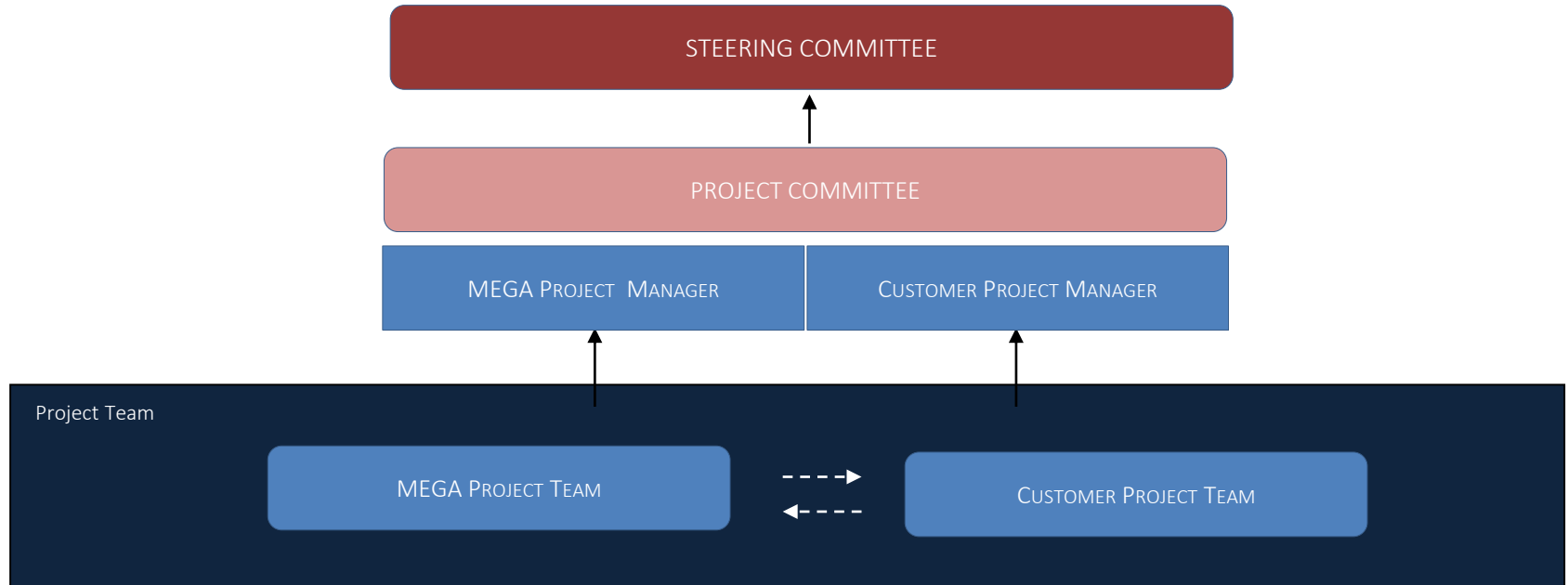
CUSTOMER PROJECT TEAM



PROJECT MANAGEMENT



REPORTING & ESCALATION



Escalate & Reporting:  Information: 

RESPONSIBILITIES



CLIENT TEAM RESPONSIBILITIES

For the project to be successful, Customer must fulfil the following obligations:

1. Order Fusion Cloud prior to project start
2. Assign a project manager to lead his staff's efforts
3. Assign experienced and empowered business and IT users to work closely with MEGA Bureautique's consultants according to project plan (some full-time allocation may be necessary at times)
4. Perform certain project tasks according to project plan such as
 - a) provide data in format specified by MEGA Bureautique :
 - b) customer side of integration;
 - c) end user training
5. Arrange for a project executive sponsor and project steering committee
6. Accept that part of the work performed by MEGA Bureautique Consulting will not be on-site.

MEGA EXPERTISE



MEGA BUREAUTIQUE EXPERTISE

MEGA BUREAUTIQUE is a technology and business consulting firm specialized in the improvement of the performance by structuring the operational processes and the integration of information systems.

We accompany multinationals and their subsidiaries, the Big Companies or the SMEs/SMIs to reach the operational Excellence. We help them to decline their strategic objective in operational processes, to improve appreciably their operational performance and their competitiveness, while creating to them the conditions of a continuous process of improvement and a fast certification in the international quality standards.

We are **Oracle God Partner** and we have a pool and network of certified consultants in different solutions especially on **Oracle Cloud**.

We have some strategic references in Djibouti such as **University of Djibouti e-campus**, **Ministry of Budget Single File**, **Electricity of Djibouti Data Migration**.

